**Q.1**

Please provide the list of countries, production of which is eligible in the framework of tender ENPI/2016/381-876-SH-Sp-3.

**A.1**

The eligible countries are listed in the Annex a2 of the PRAG in which you can find the countries eligible for the ENPI/2016/381-876-SH-Sp-3 tender announcement. Please see the countries eligible for ENI instrument.

**Q.2**

Can the statements about our company being both the authorized representative of the manufacturers and providing warranty and maintenance service be presented in one document from each manufacturer or by 2 separate documents?

**A.2**

Article 32 of the Special Conditions governing the Contract states that the Contractor bears the obligation of providing commercial warranty for the purchased agricultural machines. The warranty service should be available in the area of the Republic of Armenia and be provided by an authorized representative of the manufacturer.

The justification documents on the capacity of tenderer to provide the mentioned service can be supplied in free-text format in 1 or more documents, as appropriate for the tenderer.

**Q.3**

According to the indicated periods of implementation some products should be provided in April-May 2018. Will it be a problem if after winning the tender we order and supply the goods earlier, in January 2018? This is necessary for us to know so as to calculate the transportation costs correctly, because if we can provide the goods earlier, we can import them with other ordered goods and accordingly the total prices that we will offer for the tender will be more suitable.

**A.3**

The period of implementation of tasks, i.e. the delivery dates are indicated in Article 15 of the Contract Notice. These dates cannot be waived. Nevertheless, the successful tenderer may import the agricultural machines subject to the contract in any time period the contract is in force. The Contracting Authority will assist in tax exemption process.

**Q.4**

According to the indicated periods of implementation some products should be provided within 1 month, in the period of 31.07.2017-31.08.2017, which is very short considering that the manufacturers usually need about 4-5 weeks for the production only.

How should we proceed in this case?

**A.4**

The deadline for the submission of tender applications is the 3rd of July 2017. As per our estimations the evaluation process will last maximum a week. Thus, the successful tenderer will learn about the award of the contract by the 10th of July. We consider this time period to be sufficient for the organization of delivery of the agricultural machinery subject to this contract in the time period indicated in the Contract Notice.